



Best Practices

For Passing The First Time With XCEL

Entering the world of insurance requires a strong foundation, and XCEL Solutions provides that with its insurance pre-licensing courses, designed to help you pass your insurance exam on the first attempt. This guide serves as your blueprint to success, ensuring you take full advantage of the resources and training steps outlined by XCEL Solutions' unique three-part training program.

By following these best practices and completing the 3-part training program in full, you'll be able to go into your state insurance exam with confidence.

Part 1 - Pre-Licensing Course

Begin your path to becoming an insurance agent with the Pre-Licensing Course. Our course satisfies any applicable state pre-licensing education requirements and provides a solid foundation for preparing to pass your exam. It contains keywords, streamlined content, bite-size intro/summary videos, review notes, and short chapter exams. We recommend completing this section in 5 days or less (depending on any minimum study time requirements imposed by your state). Here's how to get started:



Leverage the Study Calendar

Before starting the first lesson, access the Study Calendar within the course. This is our recommended study schedule - be sure to review it regularly. It's your blueprint to efficiency.



Immerse in Each Chapter

Watch all videos and read the material in depth. Our shallow chapters allow you to stay focused without being overwhelmed. Your mission is to digest information, not merely browse through it.



Tackle the Chapter Exams Head-On

Aim to pass all chapter exams with a score of 70% or more before progressing. On average, it takes 2-3 attempts to achieve this score. We recommend focusing on understanding the questions and information instead of memorizing the questions/answers. While memorizing our questions might help you pass the chapter exam, memorizing our questions will not help you pass your state licensing exam.



Utilize our Review Notes

Retake chapter exams only if necessary. Be sure to use our meticulously prepared Review Notes—located within your course—as your secret weapon.

Helpful Tip:

Avoid taking extensive notes, memorizing practice exam questions, making flashcards, etc. Instead, utilize our resources such as Review Notes and Chapter Exams. Once you complete Part 1 and take your Final Exam, you can receive your Certificate of Completion (if applicable), and gain access to the Prep Review Course (Part 2) and Exam Simulator (Part 3) – the sections we hear students value the most.

Part 2 - Prep Review Course

XCEL's Prep Review Course scales down content to focus solely on the most important material with weighted chapters identical to the state exam. We recommend dedicating over 50% of your study effort to this section. This is arguably the most crucial part of your preparation.



Concentrate on Crucial Topics

We've distilled the content down to what matters most. Weighted chapters replicate the state exam structure, so larger chapters should demand your utmost attention.



Practice Proficiency

Revisit heavy-chapter exams with over 50 questions and aim to achieve mastery. The more you practice, the greater your confidence on exam day. We recommend obtaining an 80% or better on the chapter exams. Remember, do not focus on memorizing questions. The questions you see on your state licensing exam will be different from the questions you see in our course.

As you progress, make notes of challenging topics and revisit them to set yourself up for success.



Helpful Tip:

Before moving to Part 3, now is a good time to take advantage of any additional purchases/inclusions: Online Flashcards, Livestream Exam Review, On-demand lectures, or the Recorded Exam Review Class.

Part 3 - Exam Simulators

The final step before attempting your insurance exam is to use the Exam Simulators. There are three exam simulators (some states may have more). Each simulator is weighted by topic to match the state exam, allows for unlimited retakes. Take these simulators only after completing the Prep Review Course with 80% or better on chapter exams.



Reinforce Weak Areas

Progress through the simulators sequentially, reviewing any weak points as you go. Our Prep Review Course and Review Notes are there for a quick refresher. Or, you can go back to the Pre-licensing Course for a more thorough review if needed.



Aim for Excellence

Achieving 85% or more can mirror passing the actual state exam.



Complete All Simulators

They're your last line of defense - your dress rehearsal before the main act. We recommend completing your final exam simulator 24 hours before your state exam to keep the information in the front of your mind.

Helpful Tip:

Are you still experiencing butterflies? Our instructor-led Livestream Exam Review classes have been praised by over 80% of successful candidates as the key factor in their success. You can enroll in a session by navigating to 'Study Tools and Reviews' in the top navigation.



Key Takeaways

- 1 Complete Entire 3-Part Training Program**

You may be tempted to stop only after Part 1 (the Pre-licensing Course) and get your certificate but your key to passing the first time will be to complete the entire 3-part training program.
- 2 Stay on Track**

Be sure to review and stay aligned with the Study Calendar found within the course. It's your roadmap to passing the first time.
- 4 Utilize our Streamlined Content**

Your time is precious. That's why every piece of content, every keyword, every video, and every review note is purposefully designed to expedite your learning process while maintaining the highest educational standards.
- 5 Pass the Chapter Exams**

Assess your knowledge as you go. Each chapter exam is a stepping stone toward your final victory—passing your state exam with flying colors.
- 6 Study the Review Notes**

Our Review Notes aren't just summaries; they're the essence of each topic crystallized into easy-to-understand points, enabling you to brush up on key elements quickly.
- 7 Spend Half Your Time In the Prep Review Course**

By condensing the content to highlight only the crucial material, our students find this section particularly valuable. Each chapter is weighted equally to the state exam.
- 8 Ace Your Exam Simulators**

Advance through the simulators in sequence, addressing any weak areas along the way. Keep in mind that you have unlimited retakes, and each simulator is categorized by topic to align with the state exam.

By following these best practices closely, you will optimize your learning and prepare you to pass your state licensing exam. Good luck, and remember that your determination and hard work in this preparation phase will set the stage for your prosperous career as an insurance agent.